

### GLI Checks All the Boxes

Are you GLI or SOL? The truth is, not all SMP providers are created equal. If you want great results and a great experience along the way, here are the questions you need to ask the SMP providers you're researching.

### SMP Provider Checklist

GLI	Other	Questions to Ask:
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Have you been in business for at least 7 years?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do you have hundreds of clients?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do you have at least a dozen full-time staff?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do you have an extensive portfolio of "before" and "after" photos and testimonials?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Better yet, can I meet a real person who has had your procedure so I can see it in person?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is your facility licensed, fixed (rather than mobile), and compliant with biohazard requirements?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do your facilities focus exclusively on SMP?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Are your SMP technicians trained and certified?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Will you have more than one technician on my procedure for quality control and to prevent fatigue?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Can you complete an SMP procedure in one session, or will it require multiple?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do you offer guaranteed financing?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do you offer a variety of pigments and needle types?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Have any of your technicians or sales people gotten your procedure?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do you provide unlimited touchups for the first year after the procedure?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does your procedure area have surgical lighting and loupes (magnification) so my scalp can be properly seen?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do you have an available Q-switched laser for pigment diffusion and adaptation?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Do you offer a lifetime guarantee on your work?

